

AGENDA ITEM FOR ADMINISTRATIVE MEETING

() Discussion only

(X) Action

FROM (DEPT/ DIVISION): Public Works
PROGRAM: 4530-54104 Non capitol technology
SUBJECT: Spraysync Hardware Bundle

Background: Public Works is requesting approval to purchase a spray monitoring program for roadside spray operations. This system will eliminate many hours of employee data input and will allow spray operators to spend more time on the road spraying rather than in the office filling out spray reports and doing data input on the computer. The cost of this system for 2 spray trucks will be \$8,000 and this will cover the first year maintenance fee for the software. After the first year there will be an \$800 annual fee for program maintenance.

ACTION REQUESTED:
Authorization to Purchase of Spraysync hardware bundle for 2 roadside spray trucks at \$8,000 and the annual maintenance fee of \$800 per year for the software for 2 roadside spray trucks.

ATTACHMENTS: Quote from Spraysync
Date: (01/26/2022) Submitted By: (Tom Fellows)

*****For Internal Use Only*****

Checkoffs:

- () Exec. Asst.
- () Dept. Head (copy)
- () Human Resources (copy)
- () Budget (copy)
- () Fiscal
- () Legal (copy)
- () (Other - List)

To be notified of Meeting:

Needed at Meeting:

PLEASE RETURN THIS FORM AND ATTACHMENTS TO Executive Assistant

Scheduled for meeting on: February 2, 2022

Action taken:



SpraySync
 Attn: Jeremy Zerr
 1116 S Vista Ave #103
 Boise, ID 83705
 208-284-4597

Quote #	Quote Date	Bill To
ORUMATILLA-02 2 units with 9 inputs each	1/25/2022	Theodore Orr 3920 West Gate Pendleton, OR 97801 Phone: 541-969-9021

SpraySync Hardware Bundle

Item	Description
SpraySync Monitor box	Interface with sprayer, USB to tablet, 4 or 9 input options
Samsung Galaxy Tab Active3 Rugged Tablet LTE Unlocked 64GB	Cell phone plan service optional, see details below. Tablet value \$580.
Tablet Mount for Vehicle	Custom fit to the tablet, provides charging while using. Value \$200-\$300 depending on configuration.
Free installation, parts and labor	Electrical switches/relays, flow switches, wires, mounting, USB cable
3 year warranty and phone support	Full replacement on SpraySync Monitor hardware.
Satisfaction guaranteed return policy	60 day full refund after installation completed if not satisfied, all money returned and send hardware back

Hardware Bundle Price for 4 input box: \$3,500 9 input box: \$4,000
 Extra SpraySync Monitor 4 input box: \$3,200 9 input box: \$3,700

Bundle Cost for 2 hardware bundles with 9 input boxes: \$8,000

SpraySync Service

Service consists of a base software access cost and a cost per SpraySync Monitor box you purchase. First year, 2022, of service is included with initial purchase. Service includes phone support, unlimited users, data, app and web site access. Annual billing will be invoiced in the first quarter of the calendar year.

Item	Qty	Cost	Total
Software Base Access	-	\$400/yr	\$400/yr
Cost per SpraySync Monitor box	Number of Boxes	\$200/yr	Boxes x \$200/yr



Annual Cost for 2 hardware bundles. Annual fee = \$400/yr + 2 x \$200/yr = \$800/yr

Tablets all come pre-loaded with a customer support system that allows SpraySync support team to pre-install software and pre-configure tablets prior to delivery, all without the need for users to have a google account for the Android tablets. The support system also allows us to ensure correct tablet settings and start remote field support sessions to help diagnose problems if they occur.

SpraySync Service Optional Add-ons

If you want to get a cellular data plan for your tablet, you can certainly get that service on your own. Alternatively, we have the capability to offer cellular unlimited data service through Verizon. Verizon unlimited data plan is for 8 months during spray season (March - October) at \$30/month billed annually (\$240/year) per tablet. If you would like to have the full year, the price is \$360/year per tablet. We are not marking that cost up, it's the actual cost we have straight through from Verizon. Annual billing will be invoiced in the first quarter of the calendar year along with the regular service. While the SpraySync base services have an initial year free, cell phone service is not included in that, no free initial year on cell service.

Item	Qty	Cost	Total
Verizon Unlimited Data Plan during spray season (8 months)	Number of tablets	\$240/yr	Tablets x \$240/yr

Example: Purchase 2 hardware bundles. Spray season-only verizon data plan = 2 x \$240/yr = \$480/yr

Full year Verizon plan: Number of tablets x \$360/yr

Terms & Conditions

Payment due 30 days from acceptance and resulting invoice. Quote is valid for 90 days.