

AGENDA ITEM FOR ADMINISTRATIVE MEETING

( ) Discussion only  
(X) Action

FROM (DEPT/ DIVISION): Public Works  
PROGRAM: 4530-60290  
SUBJECT: Motor Grader Purchase

**Background:** The Public Works Department is requesting authority to purchase a John Deere 672G 6WD motor grader from Pape Machinery. This will be A Sourcewell contract purchase.  
Price of the machine before the Sourcewell price agreement is \$747,783. Purchase price of the New motor grader to Umatilla County after the 44% discount will be \$440,883.00 with a guaranteed buy back price at 5 years or 5000 hrs of \$287,488. This purchase is a budgeted purchase and is part of our annual equipment replacement list. Due to the lag time on factory orders this machine is not expected to be delivered until July or August of 2023.

**ACTION REQUESTED:**  
Authorization to Purchase a 672GP motor grader from PAPE Machinery for a price of \$440,883

ATTACHMENTS: Proposal from Pape Machinery  
Date: (12/12/2022 ) Submitted By: (Tom Fellows)

\*\*\*\*\*For Internal Use Only\*\*\*\*\*

Checkoffs:

- ( ) Exec. Asst.
- ( ) Dept. Head (copy)
- ( ) Human Resources (copy)
- ( ) Budget (copy)
- ( ) Fiscal
- ( ) Legal (copy)
- ( ) (Other - List)

To be notified of Meeting:

Needed at Meeting:

PLEASE RETURN THIS FORM AND ATTACHMENTS TO Executive Assistant  
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Scheduled for meeting on: December 21, 2022

Action taken:

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Quote Id: 27778771

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Prepared For:  
**UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT**

Prepared By: **RALPH GOODWIN**

Pape Machinery, Inc.  
1925 E James Street  
Pasco, WA 99301

Tel: 509-547-8813  
Mobile Phone: 509-995-4706  
Fax: 509-547-7959  
Email: [rgoodwin@papemachinery.com](mailto:rgoodwin@papemachinery.com)

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**Quote Summary****Prepared For:**

UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT  
3920 WESTGATE  
PENDLETON, OR 97801  
Business: 541-278-5424

**Prepared By:**

RALPH GOODWIN  
Pape Machinery, Inc.  
1925 E James Street  
Pasco, WA 99301  
Phone: 509-547-8813  
Mobile: 509-995-4706  
rgoodwin@papemachinery.com

*This sale is subject to Papé's Terms and Conditions of Sale effective on the date hereof, which are incorporated in full by this reference. The Terms and Conditions of Sale are available at [www.pape.com/terms](http://www.pape.com/terms), and will also be sent by mail or e-mail to the purchaser upon request.*

**Quote Id:** 27778771  
**Created On:** 14 November 2022  
**Last Modified On:** 06 December 2022  
**Expiration Date:** 14 December 2022

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<b>Equipment Summary</b>	<b>Selling Price</b>	<b>Qty</b>	<b>Extended</b>
JOHN DEERE 672G MOTOR GRADER with 6WD	\$ 747,783.00 X	1 =	\$ 747,783.00
SOURCEWELL 44% DISCOUNT OFF LIST PER 032119 JDC	\$ -306,900.00 X	1 =	\$ (306,900.00)
<b>Equipment Total</b>			<b>\$ 440,883.00</b>

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**Quote Summary**

Equipment Total	\$ 440,883.00
SubTotal	\$ 440,883.00
Total	\$ 440,883.00
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 440,883.00</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

# Selling Equipment


**MACHINERY**
**Quote Id:** 27778771

**Customer:** UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT

## JOHN DEERE 672G MOTOR GRADER with 6WD

**Equipment Notes:** PAPE MACHINERY GUARANTEE'S THE BUYBACK OF THIS MACHINE AT 60 MONTHS AND NOT MORE THAN 5,000 HOURS, FOR **\$287,488**, THE BUYBACK IS SUBJECT TO THE MACHINE BEING IN GOOD WORKING CONDITION WITH NO REPAIRS NEEDED AND ALL TIRES AND GROUND ENGAGING TOOLS TO BE AT LEAST 50% OR BETTER. IN THE EVENT THE MACHINE HAS MORE THAN THE 5,000 HOURS ALLOTTED, OVERTIME HOURS WILL BE BILLED AT \$28.00 PER HOUR.

**Selling Price**  
\$ 747,783.00

**Hours:**
**Stock Number:**

Code	Description	Qty	Unit	Extended
8450T	672G MOTOR GRADER with 6WD	1	\$ 499,452.00	\$ 499,452.00
<b>Standard Options - Per Unit</b>				
170K	JDLink™	1	\$ 0.00	\$ 0.00
1020	Armrest Fingertip Controls	1	\$ 0.00	\$ 0.00
1140	John Deere PowerTech PSS 9.0L meets EPA FT4 Emissions	1	\$ 56,906.00	\$ 56,906.00
1240	Dual 100 Amp Alternators (200 Amp total)	1	\$ 1,002.00	\$ 1,002.00
1320	No Quick Service Group	1	\$ 0.00	\$ 0.00
1420	Severe Duty Fuel & Water Filtration System	1	\$ 554.00	\$ 554.00
1610	Hydraulic Pump Disconnect	1	\$ 197.00	\$ 197.00
1830	Engine Exhaust W/ Flat Black Stack (FT4 or Stage V only)	1	\$ 0.00	\$ 0.00
1910	Blade Impact Absorption System	1	\$ 3,798.00	\$ 3,798.00
2080	14 Ft. x 27 In. x 1 In. (4.27M x 686mm x 25mm) w/ 8 In. x 3/4 In. (203 x 19mm) Cutting Edge & 3/4 in. (19mm) Hardware	1	\$ 2,252.00	\$ 2,252.00
2500	Topcon Grade Control Base Kit for GP Graders	1	\$ 7,467.00	\$ 7,467.00
2605	English Manual W/ English Labels & Decals	1	\$ 0.00	\$ 0.00
2775	No Topcon 3D GPS Grade Control System installed	1	\$ 0.00	\$ 0.00
2850	Premium Circle	1	\$ 23,000.00	\$ 23,000.00
4426	Michelin SnoPlus	1	\$ 30,742.00	\$ 30,742.00
5060	Grade Pro Low Cab w/ Lower Front and Side Opening Windows	1	\$ 0.00	\$ 0.00
5515	Autoshift Plus Transmission	1	\$ 3,150.00	\$ 3,150.00
5710	Transmission Solenoid Valve Guard	1	\$ 224.00	\$ 224.00
5815	Hydrau	1	\$ 0.00	\$ 0.00
6010	Powered Cab Air Precleaner	1	\$ 971.00	\$ 971.00

# Selling Equipment


**MACHINERY**
**Quote Id:** 27778771

**Customer:** UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT

6140	Grade Pro Premium Heated, Leather/ Fabric, High-Wide Back Air Suspension Seat	1	\$ 0.00	\$ 0.00
6595	Grade Pro Controls w/3 Front Auxiliary Function AND 3 Rear Auxiliary Functions	1	\$ 10,476.00	\$ 10,476.00
6650	Grade Pro Controls - Left Side	1	\$ 0.00	\$ 0.00
6740	Balderson Style Front Lift Group	1	\$ 8,445.00	\$ 8,445.00
6810	Rear Mounted Ripper/Scarifier Combination with Rear Hitch and Pin	1	\$ 19,596.00	\$ 19,596.00
7180	Premium Grading Lights (18 LED Lights)	1	\$ 4,341.00	\$ 4,341.00
7820	No Front Fenders	1	\$ 0.00	\$ 0.00
8120	24-to-12 Volt Converter (30 amps peak / 25 amps continuous)	1	\$ 494.00	\$ 494.00
8220	Heated Exterior Mounted Rearview Mirrors	1	\$ 599.00	\$ 599.00
8310	Lower Front Intermittent Wiper & Washer	1	\$ 704.00	\$ 704.00
8415	Premium AM/FM Radio with Bluetooth, Aux and WB	1	\$ 1,591.00	\$ 1,591.00
8510	Air Conditioner Refrigerant Charged	1	\$ 0.00	\$ 0.00
8720	No Sound Absorption Package	1	\$ 0.00	\$ 0.00
8830	Rear Camera (R4)	1	\$ 0.00	\$ 0.00
9130	Rear Retractable Sun Shade	1	\$ 237.00	\$ 237.00
9215	AUTOMATION SUITE	1	\$ 5,500.00	\$ 5,500.00
9220	5.0 lbs. multi purpose (ABC) Dry Chemical Fire Extinguisher	1	\$ 137.00	\$ 137.00
9245	Machine Damage Avoidance	1	\$ 6,000.00	\$ 6,000.00
9270	Tall ( 26in.(660mm) higher than Standard Frame Lights) Front Snow Plow Light Bar	1	\$ 373.00	\$ 373.00
9273	Right Side Engine Compartment Work Light	1	\$ 247.00	\$ 247.00
9280	Slow Moving Vehicle (SMV) Sign	1	\$ 90.00	\$ 90.00
9299	Beacon with Flip Down Cab Beacon Bracket (LH)	1	\$ 714.00	\$ 714.00
9360	Engine Block Heater	1	\$ 365.00	\$ 365.00
9370	Ether Starting Aid	1	\$ 501.00	\$ 501.00
9380	Heavy Duty Air Cleaner - 9.0L 14 in	1	\$ 1,059.00	\$ 1,059.00
9395	Adjusting Rotary Ejector Precleaner	1	\$ 584.00	\$ 584.00
9426	Spare Tire and Rim - 14.0R24 Michelin SnoPlus Single Star Radial Snow Tire With 3 Piece Rim	1	\$ 4,132.00	\$ 4,132.00
9430	(9) Extra Scarifier Shanks w/Teeth For Rear Ripper/Scarifier	1	\$ 1,600.00	\$ 1,600.00
<b>Standard Options Total</b>				<b>\$ 198,048.00</b>

# Selling Equipment


**MACHINERY**
**Quote Id:** 27778771

**Customer:** UMATILLA COUNTY UMATILLA COUNTY ROAD DEPT

Dealer Attachments				
DEERE	FACTORY FREIGHT	1	\$ 10,950.00	\$ 10,950.00
PAPE	DELIVERY	1	\$ 700.00	\$ 700.00
DEERE	60 MONTH/ 5,000 HR EXTENDED COMPREHENSIVE WARRANTY	1	\$ 17,253.00	\$ 17,253.00
PAPE	5,000 HR FLUID FILTERS & TEST KITS	1	\$ 7,989.00	\$ 7,989.00
CAPITAL I	ROAD GROOMER	1	\$ 13,950.00	\$ 13,950.00
	ROAD GROOMER FREIGHT TBD	1	\$ 0.00	\$ 0.00
<b>Dealer Attachments Total</b>				<b>\$ 50,842.00</b>
<b>Value Added Services Total</b>				<b>\$ 0.00</b>
<b>Suggested Price</b>				<b>\$ 748,342.00</b>
Customer Discounts				
<b>Customer Discounts Total</b>			<b>\$ -559.00</b>	<b>\$ -559.00</b>
<b>Total Selling Price</b>				<b>\$ 747,783.00</b>

## SOURCEWELL 44% DISCOUNT OFF LIST PER 032119 JDC

**Hours:** 0

**Stock Number:**

Code	Description	Qty	Unit	Selling Price	Extended
				\$ -306,900.00	
SOURCEWELL	44% DISCOUNT OFF LIST PER 032119 JDC	1	\$ -306,900.00		\$ -306,900.00
<b>Suggested Price</b>					<b>\$ -306,900.00</b>
Customer Discounts					
<b>Customer Discounts Total</b>			<b>\$ 0.00</b>		<b>\$ 0.00</b>
<b>Total Selling Price</b>					<b>\$ -306,900.00</b>